

We are looking for a Product Specialist in North America

Do you have hands-on experience with LC-MS instrumentation for proteomics and excellent people and communication skills? Then you might be the one we are looking for as our new Product Specialist (aka Field Marketing Person). We are experiencing increasing demand in North America, and we need you to assist our customers with service and application support as well as provide internal sales support.

Who are we?

Evosep is only five years old as a company, but most of our employees have a long history within the nanoLC and proteomics field. Our expertise within the field made it possible for us to bring the Evosep One to market at HUPO 2017 in Dublin just one and a half years after Evosep was founded. Our mission at Evosep is to improve quality of life and patient care by radically innovating how protein based clinical diagnostics are performed. To do so, we engage in collaborations with world-leading scientists about developing new technologies and solutions to make sample separation 10 times faster and 100 times more robust than today's alternatives.

Responsibilities

- Support Evosep One users as a domain expert in LC-MS and proteomics.
- Support our sales team with product expertise and scientific presentations.
- Respond to customer inquiries and troubleshooting requests.
- Plan and provide user-training at customer sites.
- Represent Evosep in a few longer-term scientific collaborations.

Qualifications

- B.Sc., M.Sc., or Ph.D. in Analytical Sciences, Biochemistry or related fields.
- 3+ years of hands-on experience with LC-MS instrumentation for proteomics.
- Commercial experience will be considered a plus.
- Excellent communication and "people" skills are essential. This goes for both writing and presenting skills, as well as listening and interaction skills in general.
- Moderate to frequent travel may be required within North America, as well as occasional international trips.
- When not traveling, you must be able and motivated to work from home – preferably on the west coast.

What we offer

- A team of passionate colleagues who are all working for our mission. You will contribute to solutions for improving quality of life and patient care and be a part of an innovative and dynamic culture in an ever-evolving industry.
- An opportunity to be part of a growing company and the possibility to be influential and shape your own role.

- A work environment where freedom under responsibility is key. We expect you to be dedicated and deliver and in return you will have flexibility to schedule your work in a way that best compliments your work-life balance.
- An encouraging and informal tone, both internally and when working with our users. You can go a long way with constructive communication.
- A small company with a global reach. You will have several colleagues working abroad and we prioritize a strong communication with our team across the world.

We are not perfect (and neither are you) but we enjoy the quest for high performance (and so should you).

If you are interested in learning more or want to submit an application, please contact General Manager Christian Ravnsborg at cr@evosep.com or phone +45 26 33 20 21.

The right candidate is expected to start as soon as possible.

What happens after I send my application?

The job advert will be active until the 1st of December 2021. We will conduct interviews continuously and we reserve the right to close the job advert sooner if we find the right candidate.

All applicants will receive an answer from us after the application deadline.

If invited for an interview, we will start by conducting screening interviews. After the screening, select candidates will be invited to 3-4 one-on-one interviews.

We would love to meet potential candidates in person, but due to Covid-19, the interviews will take place as video calls.

We are looking forward to receiving your application.

Visit our [career site](#) and learn more about working at Evosep.