

We are looking for a Sales Specialist in North America

Are you a motivated, proven, and experienced sales professional within the Life Science industry? Then you might be the one we are looking for as our new Sales Specialist. Due to an increasing demand for our products in North America, we are looking to expand in the **South East** part of North America.

Who are we?

At Evosep we are a strong team of proteomics professionals who have a mission to radically innovate protein based clinical diagnostics. To fulfil this mission, we build Evosep One and successfully commercialized the system since September 2017. Our new way to do chromatography, makes sample separation 10 times faster and 100 times more robust than today's alternatives.

Who should apply?

Motivated sales professionals, who will help us sustain our incredible growth trajectory.

In doing so we look for candidates able to take on the following responsibilities:

- Drive Evosep sales in your territory;
- Support Evosep One users as a domain expert in LC-MS and proteomics;
- Manage, plan and conduct all customer touch points during the sales process (incl. customer meetings, demonstrations, workshops, closing meetings etc.);
- Collaborate closely with other sales and product specialists in North America and our HQ in Denmark, especially for your demo and workshop activities;
- Conduct lectures and training at customer events;
- Participate in local exhibitions;
- Analyze the market and deduct your territory action plan with the goal to increase sales;
- Support the Marketing team and Sales Management in collecting testimonials, images, application information, etc. from your customers;
- Maintain sales databases by continuously updating CRM systems.

You would have:

- University degree in Biology, Chemistry, Biotechnology /Engineering;
- Proven track record in Sales or Application Support for Life Science industry;
- Good technical understanding of LCMS based Proteomic work flows;
- The ability to travel up to 50%, both autonomous and with colleagues, some overnight travel required.

What we offer

You will be joining an excellent team of passionate colleagues in a small company with global reach. Evosep is a fast-growing company, providing you the possibility to influence and shape your own role. Of course, we expect you to deliver and in return you will have the flexibility to schedule your work in a way that best compliments your work-life balance.

We are not perfect (and neither are you) but we enjoy the quest for high performance (and so should you).

If you are interested in learning more or want to apply, please contact Head of Global Sales, Erik Verschuuren at ev@evosep.com or phone +31 6 22 51 52 95.

The right candidate is expected to start as soon as possible. Visit our [career site](#) and learn more about working at Evosep.